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WINNING LITIGATORS

Our 2020 honorees are conquerors of the courtroom. From navigating the highly contested merger between Sprint and T-Mobile, to securing a victory for PBS in a breach of contract case against former host Tavis Smiley, to defending Jean Boustani in a \$2 billion loan fraud case, these attorneys have tackled some of the most widely watched cases of the year. These winning lawyers share their secrets to success.

> —Sarah Tincher, managing editor



MICHAEL SCHACHTER AND RANDALL JACKSON

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TELL US ABOUT YOUR BIGGEST WIN FROM JANUARY 2019 THROUGH JUNE 2020 AND HOW YOU ACHIEVED THE RESULT FOR YOUR CLIENT.

Acquittal on all counts in U.S. v. Boustani, the highprofile, six-week-long securities fraud trial of shipbuilding executive Jean Boustani in the U.S. District Court for the Eastern District of New York, concerning an alleged \$2 billion fraud and bribery scheme involving Mozambique state-backed loans.

While Boustani, who testified, admitted to involvement in over \$100 million in payments to Mozambique officials, we succeeded in demonstrating to the jury why Boustani was innocent of the charged offenses. Specifically, we demonstrated that the government failed to prove investors were defrauded, that the Foreign Corrupt Practices Act was violated, and that there was sufficient connection to the United States.

SHARE TWO TRIAL TIPS THAT HAVE BEEN KEY TO YOUR SUCCESS.

1) Try to figure out what authentic experiences from your life can help the jury identify with your perspective on the most important themes of the case.

2) Don't underestimate the potential helpful impact of a substantial defense case, even in situations where the prosecution will have significant ammunition for effective cross-examination.