

# WILLKIE FARR & GALLAGHER (UK) LLP

---

BRUSSELS CHICAGO FRANKFURT HOUSTON LONDON LOS ANGELES MILAN NEW YORK PALO ALTO PARIS ROME SAN FRANCISCO WASHINGTON



**Start your career**

# Contents

.....

Welcome to Willkie **2**  
.....

About us **4**  
.....

Antitrust & Competition **8**  
.....

Asset Management **10**  
.....

Business Reorganisation  
& Restructuring **12**  
.....

Corporate Insurance **14**  
.....

Finance & Capital Markets **16**  
.....

Litigation, Compliance,  
Investigations & Enforcement **18**  
.....

Private Equity and  
Mergers & Acquisitions **20**  
.....

Tax **22**  
.....

Willkie in the community **24**  
.....

Pro bono and community work **26**  
.....

Training contracts **28**  
.....

Vacation schemes **30**  
.....

Salary and benefits **32**  
.....





## Welcome to Willkie

---

We are proud to continue our trainee solicitor programme in London and to have welcomed our first trainees in September 2021. We look forward to meeting potential new trainees over the next 12 months.

Now is an exciting time to join Willkie - in London we have grown by 91% from 2017 to 2021. Working here is not about maintaining the status quo but looking to the future with big ambitions. It allows for opportunity and initiative and there is a sense of excitement and pride amongst our people. At Willkie, you will work in small, nimble teams, alongside partners. Although challenging, this means that you will be integrated into deals and matters from the outset, giving you meaningful work and a platform to excel.

We want to recruit the very best talent, regardless of background. Having grown up in a council estate, attending a local comprehensive and being the first member of my family to attend university, I understand the importance of diversity and inclusion.

I hope you enjoy reading our brochure. I look forward to meeting you.

 **Jane Scobie**  
Tax Partner and Training Principal



“At Willkie London, we all have a little bit of an entrepreneurial spirit, actually getting involved in seeing the firm take itself to the next level; our trainees will be part of that journey.”

 **Peter Burrell**  
Managing Partner, London

## About us



**1,000+**  
lawyers

Approximately 1,000 lawyers across our offices

**28%**  
female partners

28% of our London partnership are women

**18**  
languages

17 languages spoken in London (from 120+ people)

**62**  
practice area rankings

62 practice area rankings in the 2021 editions of *Chambers UK*, *Chambers Europe*, *Chambers USA*, *Chambers Global* and *Chambers High Net Worth*. Willkie is also ranked in *Chambers FinTech*

**197**  
lawyer rankings

197 lawyer rankings in the 2021 editions of *Chambers UK*, *Chambers Europe*, *Chambers USA*, *Chambers Global* and *Chambers High Net Worth*. Willkie is also ranked in *Chambers FinTech*



“I was pleasantly surprised by how quickly I integrated with my teams during the scheme. There was a clear sense of excitement from people across the firm who genuinely wanted to see us get involved and do well.”

**Oliver Salvador**  
Spring vacation scheme 2021 and training contract 2022

“Throughout my vacation scheme I was involved in varied, high-profile and genuinely interesting work with good support from associates and partners. The best part was getting along well with everyone at the firm and other vacation schemers. I knew right away that I would accept a training contract at Willkie.”

**Julia Radaszkiewicz**  
Spring vacation scheme 2021 and training contract 2021



## Antitrust & Competition

---

Working closely with colleagues in our New York, Washington, Brussels, Paris and Frankfurt offices, our team in London advises on a broad range of EU and UK competition matters, including complex cross-border and UK mergers, cartel investigations, dominance cases as well as competition litigation before the EU and English courts.

“Willkie’s expansion in London has been extraordinary – it has achieved this exceptional growth by giving associates the opportunity to grow and make a real impact at the firm. The partnership is committed to continuing this trajectory by identifying the stars of the future and investing in their careers.”

**Rahul Saha**  
Partner





## Asset Management

Willkie's market-leading asset management practice includes more than 90 lawyers in London, Paris, New York and Washington. We represent a broad spectrum of private fund sponsors, ranging from boutique sponsors and emerging managers to bulge-bracket alternative asset managers, on all aspects of their business (including regulatory and compliance matters).

Our 300+ clients in the asset management industry include the funds, advisers and/or independent fund directors or trustees of more than 30 of the world's most prominent asset management firms. These complexes have AUM ranging from \$4 billion to nearly \$7 trillion.

"At Willkie, you are really given the opportunity to thrive as a lawyer. We work on complex multi-jurisdictional transactions which means from day one, you gain experience of negotiations, drafting, being the point person for client interaction and driving matters forward, always with the support of the partner leading the deals. With the firm's excellent training programme for its junior lawyers, you also get the chance to put into practice everything you are learning whilst continuing to develop, not only on a personal level, but also on a professional one. The kind of hands-on experience you get at the firm is truly invaluable."

**Kemi Greene**  
Associate

## Business Reorganisation & Restructuring

Willkie's London restructuring team works collaboratively with our international restructuring practices in New York, Houston, Chicago, Paris, Frankfurt and Milan. We focus on complex cross-border situations, and advise all stakeholders, including debtors, creditors and officeholders. Recent highlights include advising a coordinating committee of holders of €600M senior secured notes on the financial restructuring (including a debt for equity swap) of the Lecta paper group, implemented using an English scheme of arrangement, US Chapter 15 and Spanish Homologación Judicial.

"Trainees will be thrown into some really interesting and exciting transactions ... What's really interesting about restructuring is that it's high stakes, everyone has a lot to lose in a restructuring and some people have a lot to gain. Trainees will be able to see how we work, see how we negotiate and be in that environment with us."

 **Iben Madsen**  
Partner

## Corporate Insurance

.....

We are a transactional practice. We advise on high profile M&A, capital markets, structured finance, risk transfer, longevity and regulatory matters on cross-border corporate transactions.

We are flexible. We uniquely allow lawyers to practise in each of those specialisms relevant to insurance industry transactions instead of only one legal area.

We are international. We are integrated with our pre-eminent practice of 100+ lawyers advising the leading general insurers, life insurers, reinsurers, investment banks and private equity and hedge funds on transactions in London, Europe, the United States and Bermuda.

“One of the great things about Willkie is how much interaction there is with the partners at all levels. The matters that we work on tend to be complex and our teams are streamlined. This means that all levels need to pitch in and juniors get great exposure to partners as part of a small team. It’s a great way to learn from some of the best in the business.”

**David Griffiths**  
Associate





## Finance & Capital Markets

Our London Finance and Capital Markets teams help clients who raise capital from banks or credit funds and from the US and European capital markets. They work closely with our Private Equity practice on leveraged and high-yield financings. Our capital markets practice handles a variety of cutting-edge work, such as green and sustainability-linked bonds and issuances in the insurance industry where we have market-leading expertise. Our finance lawyers often work with our Business Reorganisation and Restructuring team and with our lawyers in Europe and the US to advise investors on buying, restructuring and selling distressed debt instruments, and distressed creditors on their relationships with their debtors.

“I was on secondment for six months to an asset management company. As a junior associate, my secondment was invaluable in creating relationships with clients .... and bringing that back to the office. It ensures transactions run smoothly and help us to best service our clients.”



**Lindsay Murray**  
Associate



## Litigation, Compliance, Investigations & Enforcement

Willkie's London team advises clients on high profile, multi-faceted and frequently cross border issues. Clients particularly turn to us when a problem can give rise to criminal, civil or regulatory enforcement proceedings, and in many cases all three. Our focus on financial crime means that we are frequently looking at bribery, sanctions and money laundering issues as well as insider trading and modern slavery. Acting for both individuals and public companies/financial institutions, the global team has conducted on-the-ground investigations in 70+ countries, and has advised clients on anti-corruption matters involving 150+ countries. We are also actively engaged on advising clients on risk mitigation strategies around ESG issues.

"In our team, trainees will be exposed to a huge variety of work relating to all aspects of white collar crime, both civil and criminal proceedings, innovative legal advice and bespoke compliance programmes. Consequently, Willkie trainees will need to be able to pick up and adapt to each task quickly. You will be challenged, but in a truly supportive environment."

**Yannis Yuen**  
Associate

## Private Equity and Mergers & Acquisitions

---

We are a preeminent law firm in the private equity sector, and have counselled sponsors for more than 50 years. Clients have looked to our team for advice on more than 225 complex deals in 2020 alone.

Globally, our 300+ private equity lawyers represent more than 300+ private equity sponsors, as well as thousands of portfolio companies and management teams. We are one of few international law firms with extensive experience in virtually every type of private equity transaction, from early-stage venture capital financings to complex cross-border, multi-billion dollar leveraged buyouts and take-private transactions.

“At Willkie you’ll be part of a small transactional deal team, which means you are often given a very high degree of responsibility from an early stage of your career, which gives you client exposure from day one.”



**Amelia Doughty**  
Associate



# Tax

---

In London, we advise on corporate and international tax matters, including structures for UK and international business investments, and the tax aspects of public and private M&A, private equity investments, insurance, including Lloyd's, investment structures, joint ventures/ partnerships, fund formation, reorganisations and demergers, insolvency and restructurings, capital markets issues and employee share plans.

"Since joining Willkie, I have consistently felt that the partners are very invested in seeing that everyone at the firm achieves their potential and has a successful career. I have been consistently encouraged to take on as much responsibility as I can handle on client matters. Partners have always been supportive in seeking additional development opportunities to progress my practice."

**Scott Wallace**  
Associate



# Willkie in the community

## Diversity and inclusion

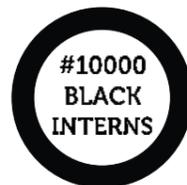
At Willkie, we believe everyone benefits from a diverse and inclusive workplace, and we are committed to maintaining such an environment by recruiting, retaining and promoting people of all backgrounds and cultural experiences.

## rare

Willkie is proud to partner with Rare Recruitment on two initiatives: Rare's Contextual Recruitment System and Vantage. Partnering with Rare means social mobility measures and educational data are embedded into our recruitment process. This means we will better understand your academic achievements. Additionally, interviews are conducted on a CV blind basis.

In London, we have an active LGBTQ+ Affinity Group, as well as the London Chapter of the Women's Professional Development Committee (WPDC). The WPDC was established more than a decade ago to offer professional development programmes and guidance to ensure that Willkie provides a rewarding and empowering experience to women at the firm.

Our lawyers and business service staff are also members of Willkie's firm-wide Diversity and Inclusion Committee, established approximately thirty years ago. The Diversity and Inclusion Committee continues to host its highly successful Diversity Speaker Series, with external speakers such as Nikesh Shukla, Dr Angela Neal-Barnett, Michelle Silverthorn, Dr Russell Jeung, Kylar Broadus and Dr Tyrone Howard, amongst others. Topics have included strategies for handling the impact of racism, trauma, stress, and anxiety; inclusion and anti-racism (including rules of equity, allyship and building an inclusive workplace); the intersections of race, gender, sexuality, ethnicity and violence; how to talk to your children about race and racism; and race and immigration in the UK



In 2020, Willkie confirmed its support of the #10000BlackInterns initiative. The new initiative is aimed at helping transform the horizons and prospects of young Black people in the UK by offering paid internships, alongside mentoring, training and development. We will welcome our first intern in 2022.



"Diversity and inclusion are essential to the proper functioning of a law firm and to the delivery of the best quality advice, because we want a diverse set of perspectives to inform the advice that we give to clients. Having come out in the 90s, I've seen what it's like not to be included .... we want to include all perspectives and listen to all ideas."

 **François Feuillat**  
Partner

# Pro bono and community work

## Pro bono

Willkie regularly partners with a number of clients to support myriad nonprofit organisations. These organisations are dedicated to a wide array of causes, including education, immigration and providing support to underprivileged communities.

In London, our lawyers work on a number of different projects, both in the UK and the US, a few of which are listed below. Our London office encourages our lawyers to introduce new pro bono matters to the firm.

Willkie regularly partners with a number of clients to support myriad nonprofit organisations. These organisations are dedicated to a wide array of causes, including education, immigration and providing support to underprivileged communities.

**42,000**  
pro bono hours

In 2020, 42,000 hours were dedicated to pro bono matters globally



Re-engage helps older people to re-engage with their communities through regular social contact, giving them a lifeline of friendship and, vitally, something to look forward to. People from our London office, both lawyers and business service professionals, volunteer for Re-engage's call companion service, a free service for older people who live alone and feel they could do with a friendly phone call every week or two.



Stop Hate UK: our London lawyers work on a pro bono basis for Stop Hate UK. The organisation started life in 1995 as a service for victims of racial harassment. The project was established in direct response to the murder of Stephen Lawrence. Stop Hate UK supports people affected by all forms of hate crime in locations across the UK.



Probonoskills provides individuals who do pro bono work with access to high quality training materials and events. The plan is to effectively support individuals so that they can do more, help more, and achieve more for local communities. Several London associates have delivered webinars on corporate topics and will continue to support Probonoskills' expansion in the UK.



## A4ID (Advocates for International Development)

A4ID provide exciting opportunities for our lawyers to work on a wide variety of matters. They support development organisations in need of pro bono legal assistance throughout the world. Their work is focused around the Sustainable Development Goals/2030 Agenda. There are also opportunities to attend and participate in events amongst other things.

## Clean Energy with Bloomberg & Imperial College London

Willkie London is partnering with Bloomberg's legal team on a new pro-bono initiative with Imperial College London. Bloomberg is partnering with a select number of cleantech start-ups from Imperial's Cleantech Accelerator Programme to provide legal and business advice on a pro-bono basis.

## Queen Mary University of London (QMUL) Legal Advice Centre

Our trainees and associates volunteer at QMUL's student-led legal advice clinics, which provide free legal advice to members of the public on a wide range of issues.

## Community work

We recognise the need to partner with local communities and, in London, we partner with a local school, providing work experience placements for at least two Year 11 or 12 students each year. Additionally, we have one paid apprenticeship a year, for a school leaver to work in our business services team.

A number of our lawyers in London regularly mentor a Law student from Queen Mary University of London to provide advice on a career in law and to help develop each mentee's commercial awareness.



## Willkie Green

For more than a decade, Willkie has implemented myriad sustainability initiatives to reduce our environmental impact. These have spanned programs related to energy and water, technology, waste, travel, and procurement, as well as pro bono and community involvement. Our latest initiatives include sponsoring urban beehives on the roof of our New York headquarters, launching an Environmental Analyst internship program, achieving LEED certification for all of our U.S. offices by 2021, operating our London and Brussels offices on 100% renewable energy, and achieving significant energy savings through technological improvements such as virtualized servers. Willkie was awarded the "Environment/Sustainability Program of the Year" award at the Chambers Diversity & Inclusion Awards: North America 2021.



[Read more about our initiatives here](#)



“I accepted my offer at Willkie because of the people. During my vacation scheme, associates and partners made a real effort to get to know me. Our conversations made me realise that before brilliant minds, Willkie’s lawyers and staff are real, genuine and caring; the kind of people I want to work alongside.”

**Anthony Otobo-Martins**

Spring vacation scheme 2021 and training contract 2021

## Training contracts

From autumn 2021, we are recruiting trainee solicitors who can start their training contract in September 2024.

Our training contract provides an environment where junior lawyers can excel and be challenged, in a supportive environment. You will sit in four different practice areas, with a mix of partners and associates. You will spend six months in Litigation, Compliance, Investigations & Enforcement and six months in Private Equity.

In addition to the full programme of formal training, you will work alongside our partners and associates in small teams on real matters from day one. Our people work in small, nimble teams on high-quality matters, so it is important that you are motivated, collaborative and able to pick things up quickly as you will receive a great breadth of work from the outset.

Willkie has grown by 91 per cent in London since 2017 and by over 23 per cent from 2019 alone. With this in mind, we are looking for self-starters who want to contribute to a dynamic, growing workplace, and who have a genuine interest in Willkie and our clients.

Throughout 2020 and 2021, our world-class technology allowed us to seamlessly transition to remote working and stay connected with our colleagues.

## Vacation schemes

We recruit trainee solicitors via our vacation schemes. In 2022, we will have up to 12 people in total on our spring and summer vacation schemes.

During your two-week scheme, you will sit in two different teams, with a partner and an associate, and gain hands-on experience, giving you the opportunity to undertake real, meaningful work and showcase your potential.

We hope that by the end of the two weeks, you will have met most of our people at our vacation scheme-specific workshops, seminars and social events. You will be supported throughout your time with us, by a partner mentor, an associate buddy and our graduate recruitment team, and will be paid £500 per week.

The application deadline is 20 December 2021, and we recruit on a rolling basis. Successful applications will be invited to a video interview and, if successful at this stage, will be invited to complete a written exercise. Our final stage of recruitment is a CV-blind interview with partners.

We welcome applicants from all universities and degree disciplines. We are looking for consistently strong academic achievement, with a 2.1 at undergraduate level.

Willkie is proud to use Rare's Contextual Recruitment System. Partnering with Rare means social mobility measures and educational data are embedded into our recruitment process. This means we will better understand your academic achievements.



To apply, please click here

For any questions, please connect with us at [graduaterecruitment@willkie.com](mailto:graduaterecruitment@willkie.com)



“During my vacation scheme, I contributed to real client work, demonstrating both the high calibre of matters Willkie constantly works on and how Willkie provides lawyers with high levels of responsibility. This was balanced with a welcoming and supportive environment where everyone I spoke to was willing to invest their time in me.”

**Emilia Demetriades**

Spring vacation scheme 2021  
and training contract 2022

## Salary and benefits

£50,000

Year one

£55,000

Year two

£130,000

Newly qualified

### Law School

For those who have accepted a training contract with us, we offer full sponsorship of the GDL and LPC and/or SQE (as appropriate) which covers course fees in full and a £10,000 maintenance grant, pro-rated.

### Benefits

Our benefits include: 25 days' annual leave, Cycle to Work scheme, employee assistance programme for employees and their families, employer pension contribution, eye test, health & well-being allowance, income protection, interest-free season ticket loan, life assurance, private dental insurance, private medical insurance and a technology programme.

### Life at Willkie

We hold a retreat every two years for all European lawyers, taking place over several days. Recent retreats include Portugal and Spain. Socially, in London the firm is very active, with monthly informal gatherings, Friday treats, a summer and a Christmas party, plus an annual ski trip (contributory). Additionally, we have regular fund-raising events with our annual charities (chosen by our people), which includes bake offs, a pub quiz, Tour de Law and the Square Mile Run. We also hold regular in-office yoga, a weekly tennis group, networking events, sports clubs and a book club.

To ensure we remain connected while remote working, we have held regular on-line cookery and cocktail evenings (hosted by our partners, associates and business services staff), virtual pub quizzes, health and wellness activities including online yoga, bootcamp classes and cycling, water cooler chats and a Diversity & Inclusion guest speaker series amongst other activities.



"I came into the UK as an immigrant and to be given the opportunity to grow and thrive in my chosen profession has been a part of my entire journey. Diversity is also diversity of thought. If you are able to articulate positions that are different from the mainstream, then you bring something different to the firm and difference increases our collective knowledge and increases our delivery of service to clients."



**Solomon Wifa**  
Partner

“The small team size in the practice groups at Willkie means that there are many opportunities to take on varied and high quality work, even at the more junior level. You are encouraged to constantly challenge yourself and develop your skills in professional practice, and there is a supportive team environment which allows you to do so.”

**Chantal During**  
Associate



# WILLKIE FARR & GALLAGHER (UK) LLP

---

BRUSSELS CHICAGO FRANKFURT HOUSTON LONDON LOS ANGELES MILAN NEW YORK PALO ALTO PARIS ROME SAN FRANCISCO WASHINGTON

Willkie Farr & Gallagher (UK) LLP  
Citypoint  
1 Ropemaker Street  
London EC2Y 9AW

+44 20 3580 4700  
+44 20 3580 4800  
graduaterecruitment@willkie.com  
willkie.com

linkedin.com/company/  
willkie-farr-&-gallagher-llp  
twitter.com/WillkieFarr  
instagram.com/Willkiefarr

